



# PARTNER PROGRAM

A light blue map of the United States is centered on the page. A yellow star with radiating lines is placed over the state of Florida. The background of the entire page is a light blue grid with faint binary code (0s and 1s) and a silhouette of a person in the bottom left corner.

**duostech**

Scott Carns  
sc@duostech.com  
904.652.1605

**duostech**

HEADQUARTER  
Jacksonville, FL  
Customer Support | 904.296.2807  
Tech Support | 1.888.324.0404

**Duos Technologies, Inc. | [www.duostech.com](http://www.duostech.com)**

6622 Southpoint Dr. S. | Suite 310 | Jacksonville, FL 32216 | USA  
P/ 904.296.2807 | F/ 904.296.4103 | [info@duostech.com](mailto:info@duostech.com)

# PARTNER PROGRAM

Have you heard the horror stories about “Intelligent Video”? ...

Did anyone ever tell you that you just needed to buy a box and a license and you’d be up and running? ...

Did you install such a system and ... did it turn out to be NOT SO INTELLIGENT after all?

Instead, would you like to be able to offer a premier, “Zero-Failure” Intelligent Video Solution - with integrated Unified Command and Control platform - to your customers?... How about a “Zero-False Alarm” option?

**Duos Technologies, Inc.** has a proven record of successful deployed systems. We invite you to team up with us. We will provide you and your customers with a proven turnkey intelligent and fully integrated suite of video analytics combined with an unlimited number of customized sensor technologies, centralized command and control interface in either 2D or 3D, and a powerful comprehensive automated alarm management platform...EVERYTHING it takes to provide your customer with a successful installation. As your partner, we work for YOUR success.

Our partner model takes full responsibility for that component of your projects... CRADLE TO GRAVE. We guarantee success with a turnkey price and a 24/7 help desk. Our partners benefit from being empowered with the proven tools and resources needed to penetrate new markets, foster opportunities and grow business with existing customers while sharing in Duos’ distinct market advantage. We have the projects and customers to prove it!

## WHY DUOS?

As a member of our Partner Program, you will enjoy unprecedented support and unwavering commitment to customer satisfaction, including:

- Access to the LOWEST false alarm (<0.005% in rough outside environments) intelligent video platform in the industry
- Proven, propriety analytics suite way beyond simple security applications
- Co-branded proposals with detailed drawings and site topology
- Project management and engineering of Duos-supplied components and field programming
- Integration of existing or strategic third party products
- Offsite, redundant or handoff system monitoring opportunities
- Qualified market specific lead generation and cooperative co-branded marketing approach
- Onsite product and systems training and marketing tools
- Job registration and Channel Partner Website
- Technical help desk staffed 24/7 including full IT support
- On-site customer sales presentations support
- Certified Duos Partner Program product and technology training with additional web based training and technical sessions
- Project-specific roles and responsibilities
- No recurring license fees
- Access to innovative solutions which incorporate security, safety, operational process, and liability concerns... And deliver proven, easily quantified ROI to your customer
- Marketing collateral and recognition

We have a history of **100%** customer retention to prove that your partnership with us is **NOT A RISK**.

## TRUE PARTNER PROMISE...

**YOUR SUCCESS IS OUR SUCCESS**

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## Duos technical advantages, just some highlights:

- Industry leading Video Analytics and Intelligent Video solutions
- Unified Command and Control Platform
- Open Architecture Data Sensor and Alarm Management
- Layered Artificial Intelligence and Concept of Operation Execution Sequencing
- Video Wall and Command Center Design and Installation
- Unlimited Multi- Sensor Interface Capabilities
- Real-time Threat Detection Algorithms
- Geospatial Visualization
- Failure Recovery, Data Custody | Encryption, Policy Management
- Remote Distributive Web Based Access
- Built-in continuous auto diagnostics of almost every system component
- Our Regional Business Development Managers will support you as often and as much as you need. They will be beside you when you present this technology to your customers.

## OPTIONAL SERVICE

24/7 first response monitoring service, a “Zero-False Alarm” guarantee. We notify the customer only if there is an actionable event.

## HOW TO BECOME A PARTNER?

1. Contact Customer Service at 904.296.2807 or at [www.duostech.com/partners](http://www.duostech.com/partners).
2. Let one of our regional Business Development Managers contact you to review the program.
3. Execute the Partner Agreement.
4. Attend and complete (optional) training to receive your Duos Partner Certification.
5. Work with us to bring in our first joint project.
6. Watch as your bottom line grows.

You are now part of the rapidly expanding technology platform of the future.

*It will be transparent to your customer;  
you just added a new dimension to your services.*



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